

# How Does **Chart Leasing** Help Your Business?

- Reduces initial capital expenditure
- Flexible lease terms
- Sales Lease (lease to own, term up to 10 years, down payment required, \$1 buyout at end of lease)



## **Customizable**

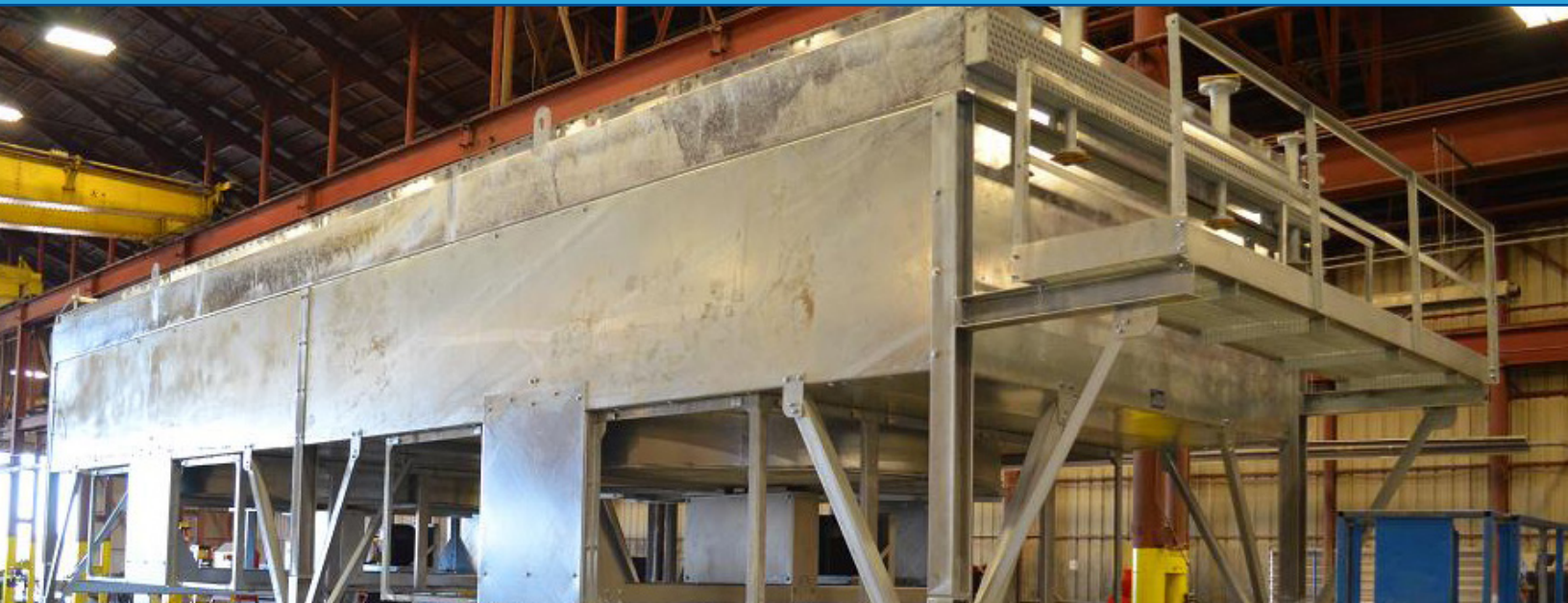
- Available for new plants, equipment replacements, refurbishments and upgrades
- Engineering services
- Site services/analysis
- Spare parts inventory management
- Extended warranty

## **Possible Product Options**

- Brazed Aluminum Heat Exchangers
- Air Coolers
- Cold Boxes
- Core-in-Kettle®
- Axial Flow Fans
- Standard LNG Plants

## **Applications**

- Industrial Gas Plants
- Natural Gas Processing
- Natural Gas Liquefaction
- Hydrocarbon Processing & Separation
- Power Plants



[www.chartindustries.com/Products/Leased-Tanks](http://www.chartindustries.com/Products/Leased-Tanks)  
1-844-GO-CHART  
[Sales-Leases@chartindustries.com](mailto:Sales-Leases@chartindustries.com)





# Chart Leasing Details

- ✓ Chart currently offers sales lease options to customers. Sales leases can be advantageous by allowing conservation of capital, flexibility to build your business with lower up front investment and support through the duration of the lease. Our objective is to support you by delivering exceptional service and innovative, solution-oriented problem-solving.
- ✓ FAQ
  - Chart Leasing offers standard terms: 5 Year, 20% down, tier interest rate structure. Special terms can be requested and require approval per the ROA.
  - Leasing options are considered globally. For customers outside the domestic US, the approval process can take more time. All approvals are subject to factors such as tax regulations, management review and credit worthiness.
  - New customers require an approved credit application. Tax exemption certificates should be provided at this stage if applicable. Note: This can take several days to receive approval.
- ✓ When requesting a quote please be sure to include:
  - Sales Quote
  - Intended location of equipment
  - Requested terms

For all quote inquires, please email: [Sales-Leases@chartindustries.com](mailto:Sales-Leases@chartindustries.com)
- ✓ Chart Leasing offers support from the quoting process through the duration of the lease. This includes warranty related issues, billing inquiries, and any ad hoc requests. Chart leasing covers all Chart owned brands including Hudson Products, Air X Changers, Smithco, Hammco, Cooler Service Company, Tuf-Lite®, and Chart retired brands including ALTEC and Marston.



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