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## CryoCommunicator

September 2015  
Issue 8

### Cryo Tip - Choose MP for Argon and save \$\$!

Studies show filling a standard High Pressure liquid cylinder with argon can require up to 8 extra liters to cool down the thicker steel. Use a Medium Pressure tank for argon service to save filling time and product!  
[Chart MP Dura-Cyl Flyer](#)

*We are excited to see our customer partnerships continue to grow in 2015! Through product research, innovation and engineering, our goal is always to remain your preferred choice for cryogenic equipment and engineered solutions. We encourage you to click on the many blue links throughout this correspondence for more information and to take advantage of the myriad of resources we offer you and your team including [Chart U Trainings](#), sales and marketing tools on our [Distributor Marketing Services Website](#), and our [Hoovers Prospecting Service](#). Our friendly staff is always here to help and we welcome any feedback you may have. Thank you for your continued support of Chart Inc.*

### Chart U Trainings

Keep your organization one step ahead of the competition with the latest in product training. Spots are limited!

[Sept 29, 2015 - Trifecta Technical](#)

[Sept 29-30, 2015 - Beverage Technical](#)

[Sept 30-Oct 1, 2015 - Liquid Cylinder](#)

[Oct 1, 2015 - GeN<sub>2</sub> Nitrogen Generator](#)

[Oct 20-21, 2015 Microbulk Training](#)

*Sincerely,  
Bill Haukoos, President, D&S Americas*

### New Product Spotlight

#### Next Generation CO<sub>2</sub> Perma-Cyl<sup>®</sup>

To maximize efficiency for CO<sub>2</sub>, we've redesigned the Perma-Cyl<sup>®</sup> Microbulk Storage System to offer a new model specifically for CO<sub>2</sub> service. Key design changes include a redesigned knuckle with larger ports to minimize pressure drop through to the fill circuit and for easier piping in the field. Larger fill line connections and plumbing also allow for higher flow rates leading to shorter fill times at customer sites. The redesigned eductor tube in the fill circuit has led to significant gains in fill efficiency. Tests show this new CO<sub>2</sub> Perma-Cyl<sup>®</sup> tank can be filled up to 85% without having to vent the tank. Ask your Chart Representative for more information and download the [Next Generation CO<sub>2</sub> Perma-Cyl Spec Sheet](#)

### Vendor of the Year!

Congratulations to Chart Sales Representative, Warren Price (L), for receiving the *Airgas 2015 NorPac Vendor of the Year Award!* Thanks to Pat Merkel (R), Airgas NorPac Regional Bulk Gas Sales Manager for

### New Trend to Grow Your LN<sub>2</sub> Business **BRRRR! That's Cold!**

