



# Season's Greetings

from The Cryo-Communicator

Volume 9, Issue 3  
Winter 2016

## Quick Links

[Product Manuals](#)  
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[Chart Website](#)  
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[Marketing Services Website](#)  
[Chart Used Tank Website](#)

## NEW or UPDATED Literature Available

Chart has created or updated the following literature. Download copies at the following links:

[OnSite Telemetry Brochure](#)  
[LC3 Manifold Spec Sheet](#)  
[Orca ST Series Spec Sheet](#)  
[Dura-Cyl Caster Base Spec Sheet](#)  
[Thermax Product Catalog](#)

## Product Manuals

Chart Product Manuals are available at [www.chartparts.com](http://www.chartparts.com) by clicking on Support and selecting Manuals. Archived manuals are also available for each product line.

## Design Change Notifications

Communication on design updates of our equipment can be found on [www.chartparts.com](http://www.chartparts.com) by selecting Support and clicking on Design Change Notifications.

**Latest Design Change**



## Mobile Hospital Trailer

### Liquid Oxygen Mobile Customer Station

The Mobile Hospital Trailer is designed to provide an uninterrupted supply of liquid oxygen (LOX) to a hospital. The trailer is ideal for hospitals that are switching over to a new LOX system due to construction, change of gas supplier, or maintenance of current LOX equipment.

The system is comprised of a primary horizontal 3,000 gallon bulk tank, reserve horizontal 900 gallon bulk tank, 3 circuit ambient vaporizer, pressure control manifold, as well as full LED lighting.

[View the Mobile Hospital Trailer Specification Sheet](#)

## Applications Focus:

### *Liquid Oxygen Supply for Medium Sized Hospital*



**Notification:**

Change in Liquid Cylinder Regulators for Dura-Cyl<sup>®</sup>, Laser-Cyl<sup>™</sup> and Mega-Cyl<sup>™</sup> Liquid Cylinders

[Click here to view DCN-103](#)

**Technical Service Bulletins**

Communication on Technical Information for users of our equipment can be found on [www.chartparts.com](http://www.chartparts.com) by selecting Support and clicking on Technical Service Bulletins.

**Latest Technical Service Bulletin:**

Cellular Board upgrade to 3G needed by Dec. 31, 2016. [Click here to view TSB-TEL-1008](#)

**Changing Faces at Chart**



**Jen Heinen**

has accepted the position of Inside Account Representative

for D&S Americas.

**Ian Neeser**

has accepted the position of Design Engineer for the D&S



Americas Engineering Group focusing on new products.



**Justin Harl**

has accepted the position of Field Service Supervisor.

**QUESTIONS?**

We are only a phone call away!  
**800.400.4683**



JoAnn Kartak  
Inside Account Representative

A 128 bed hospital located in North Hollywood, CA investigated a bulk tank system to replace their existing oxygen system. They chose Chart to help them upgrade their capabilities. The result was decreased labor costs, lower operational expenses, and increased security and safety.

[View the Case Study on All Saints Healthcare](#)



**Medical Gas Manifold Oxygen Service**

The Medical Gas Manifold is the final piece of equipment for gasified liquid oxygen to pass through before entering the house oxygen line to the hospital. It is the command center and ensures that the oxygen storage and distribution system is functioning properly. The Medical Gas Manifold monitors the liquid levels and pressures of the primary and secondary gas supply, and interfaces with the hospital's alarm system. All manifolds are free standing and available with an aluminum rain shield or a heavy gauge stainless steel cabinet for NFPA compliance.

[View the Bulk Storage Systems Catalog for more information](#)

**Chart Upcoming Trainings**

- March 21-22 Beverage Technical Training (GA)
- March 23 Beverage GeN<sub>2</sub> Training (GA)
- March 21-23 GAWDA Compliance Seminar (GA)
- April 18-19 MicroBulk Technical Training (GA)
- April 26-28 Beverage Distributor Meeting (TX)
- May 9-10 Bulk Tank Technical Training (MN)
- May 11 Trifecta Training (MN)



[CLICK HERE TO VIEW TRAINING & REGISTRATION DETAILS](#)

**Upcoming Events**

- Jan 24-26 [Unified Wine & Grape Symposium](#) (Sacramento, CA)
- Feb. 22-24 AWS-WEMCO Meeting (Coronado, CA)
- March 7-10 [AUSPack Conference](#) (Sydney, Australia)
- March 29-31 [DBIA Water/Wastewater Conference](#) (Mpls, MN)
- April 10-13 [Craft Brewers Conference](#) (Washington, DC)
- April 23-26 [AIWD Annual Meeting](#) (Reno, NV)

**Learn the Track Selling System™ Presented by Jason Kleid and Chart Inc.**

Location	Ball Ground, GA
Dates	1st Quarter 2017
Cost	\$1,195

The Track Selling System Workshop is an interactive program that includes role-play, lecture, class exercises, and development of real life sales plans to

be used in the field. [Discover what past participants have to say about this program.](#)

Jason Kleid, CPBA, CPMA, CPEQA, CTSSI  
Coach/Educator/Facilitator  
[www.jasonkleid.com](http://www.jasonkleid.com)

[CLICK HERE TO VIEW THE TRACK SELLING BROCHURE](#)

To register for this seminar contact [Cathy Dols](#)

## **Chart Tank Sizing App**

The Chart Tank Sizing App provides assistance in the proper tank sizing of a gas account during a mode-change to cryogenic storage equipment by asking important inputs unique to the account and the gas supplier. The Chart tank sizing app is designed to work for Nitrogen, Oxygen, Argon and Carbon Dioxide service with one gas per sizing. From your Smart Phone or Tablet, use the appropriate link or QR Code to download the Chart tank sizing app today!

[APPLE APP](#)



[ANDROID APP](#)



*Chart's employees thank you for your support in 2016 and extend our sincere wishes for*

***Happy Holidays***

***and a Peaceful and Prosperous 2017!***

