

Why Chart.

why now.



Ten reasons why Chart is the best value in Cryogenic Equipment



1. Extensive Product Line – Distributor and end-user driven solutions create widest product portfolio available.

- Distributor process improvement equipment: Liquid Tube Trailer® Mobile Bulk Tank, ADF105™ Liquid Cylinder Filling System, Orca™ MicroBulk Delivery System, Siphon 100™ Fill Plant Bulk Storage Tank, ChillZilla® CO₂ Supply System, Mobile Hospital System, Nomad™ Mobile Bulk Tank System, Chart Leasing, Hydrogen Trailer

- End-user process improvement equipment: Packaged Gas Products (including Dura-Cyl®, Cryo-Cyl®, Laser-Cyl®, Mega-Cyl® Liquid Cylinders), Perma-Cyl® MicroBulk Storage Systems, Bulk Tanks, Carbo Series, VIP Vacuum Insulated Pipe, Python® VIP, Trifecta® Laser Assist Gas Supply System, Engineered Systems Group, Thermax® Vaporizers, Dosing Systems, Earthly Labs Carbon Capture Solutions

2. Product Technical & Sales Training – As new distributors and their employees enter the gas industry, Chart consistently offers full-service product trainings at multiple sites in the U.S. for affordable customer travel.

- Six technical product trainings (MicroBulk, Beverage, Bulk, Trifecta, LNG 101, and LNG 201) held Spring & Fall at the Ball Ground, GA & New Prague, MN sites
- Track Selling System training with Jason Kleid

3. Sales Support – With Chart, the sales support does not stop after the product ships. We employ versatile sales reps that assist our customers in many ways, including sales blitzes to get their new MicroBulk and Beverage programs off and running.

- Around thirty sales reps covering North & South America to support customers in their gas business

4. Customer Service – A full staff of friendly and knowledgeable personnel is ready to take your call or email. Whether you need an answer on what equipment best meets your needs or the status of your order, our trained customer service reps are ready when you are

- Sixteen inside account representatives supporting over 15 product lines



Cooler By Design.®



5. Technical Support – At Chart, some things never change. Because we believe in supporting our customers on a daily basis, our tech support is always there.

- Eight full-time tech support personnel readily available for: Beverage, Bulk Tanks, Liquid Cylinders, MicroBulk, Trifecta® Laser Assist Gas Supply System, VIP, Vaporizers, Repair Parts, Dosing Systems
- Ten dedicated product managers readily available for product support



6. Marketing Services – Many distributors have limited internal marketing resources so Chart supplies: custom literature, prospect lists generated from Hoover's - a D&B Company (for MicroBulk, Bulk & Beverage), sales tools (evaluation software) to support long-term gas contracts, trade show support, custom graphics, custom ads, and other programs at no charge.

7. New Products – Chart continues its creative culture to innovate solutions for real world applications. Chart listens closely to its customers and has successfully commercialized new products to enhance its distributors' and their customers' gas management supply.

- Trifecta® Pro Trailer, ThermaBlock™ Electric Vaporizer, Liquid Oxygen Trailer, LCO₂ Trailer, ECO₂Mizer™, Drop And Go Trailer (DAGT), Fan Air Disposal (FAD™) Vaporizer



8. Installation & Repair Services – Understanding that distributors may not have installation resources, Chart can provide these services along with on-site and regional repair services.

- 25 personnel support on-site field service & OEM installation
- Four repair sites are strategically located around the U.S. for economical and fast tank shipments

9. Repair Parts – At www.chartparts.com, you will conveniently find the exact OEM part you need at any time. A full-service staff maintains discrete stock and can ship your part out as fast as the same day ordered! We keep you running 24/7.



10. Warranty (After Shipment) – We stand behind our products with the best warranties in the industry. Our reputation for lowest life-cycle cost is second to none.

*When you choose
Chart, you choose
single-source
accountability and
more!*

Product	Workmanship (Months*)	Vacuum (Years)
VIP	12	5 (Rigid), 3 (Flex)
Dura-Cyl®	12	7
Perma-Cyl®	12	5
Trifecta®	12	3
Orca™ (HL/ST)	12	1
Orca™ (CO ₂)	36	3
Beverage	12	7
Bulk (01 Series)	12	5
* Number of months after initial use/placement into storage, or 18 months after the date of shipment, whichever expires first.		

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